

From: Caroline Dolan [mailto:carolineicm@eircom.net]
Sent: lundi 5 mars 2001 14:26
To: HENRIQUES Pedro (RELEX)
Subject: Accommodation Offer

Dear EUROFÁS

I am attaching our offer.

I have booked the three hotels from 31 May for 4 nights.

As the bookings come in clients must specify if they are staying for 3 nights or for 4 nights.

If someone is staying just for one night - then we will have to deal with that on a separate basis (since the prices in the hotels are based mainly on 3 or 4 night stay). I think that it will probably be the same price - but I will confirm the price for single night stay separately if a single night booking is made.

At the moment the hotels are holding the rooms until 30 March. We will need to have all bookings confirmed (which also means paid in full) by 30 March. Otherwise the hotels will sell our rooms to somebody else. In any case you probably need to have your flights confirmed early also.

When someone sends me a booking by email or by fax I will reply to them. In that reply I will say if there is availability for the hotel that they choose, how much they have to pay, the details of our bank account to where they transfer the payment, and I will ask for the client's name and postal address.

When a client transfers a payment to our account - the client must pay all the charges related to that transfer. ICM will not be responsible for the charges made by the client's bank or ICM's bank in order to carry out the transaction.

Since all bookings must be made and paid for by 30 March. On April 02 and 03 I will prepare Vouchers for each confirmed booking. I will post these vouchers to each client. Each client will then give their Voucher to their hotel when they arrive. Each voucher will cover the cost of accommodation and breakfast for the length of the client's stay. The client must pay any extra charges (meals, bar, room service, telephone etc) directly to the hotel prior to check out on the day of departure.

I have given a photograph and a description of each hotel along with the prices and number of rooms available. I have also given a map of Dublin which shows where the hotels are located and where the stadium is on Lansdowne Road. I have chosen 3 hotels with really good locations and great prices. For the moment I am hold a certain number of rooms - if the demand is greater I will try to get more rooms in the same hotel or other similar hotels.

I hope this is suitable for your needs. I have tried to be as clear as possible about the conditions for booking and confirming - to make it easy for yourself and for your group. This way everything will be confirmed and secure well in advance. Let me know that you received this email and were able to read it ok and see all the pictures too!

With Kind Regards.

Caroline Dolan

Market Manager - International Conference Management


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| | |
|---|---|
| Portugal VS Ireland |  |
| 02 June 2001 Lansdowne Road Dublin World Cup Qualification Match | |
|  | |

All Prices are in Irish Punts IEP: IEP 0.787564 = EURO 1 ; IEP 1 = EURO 1.27

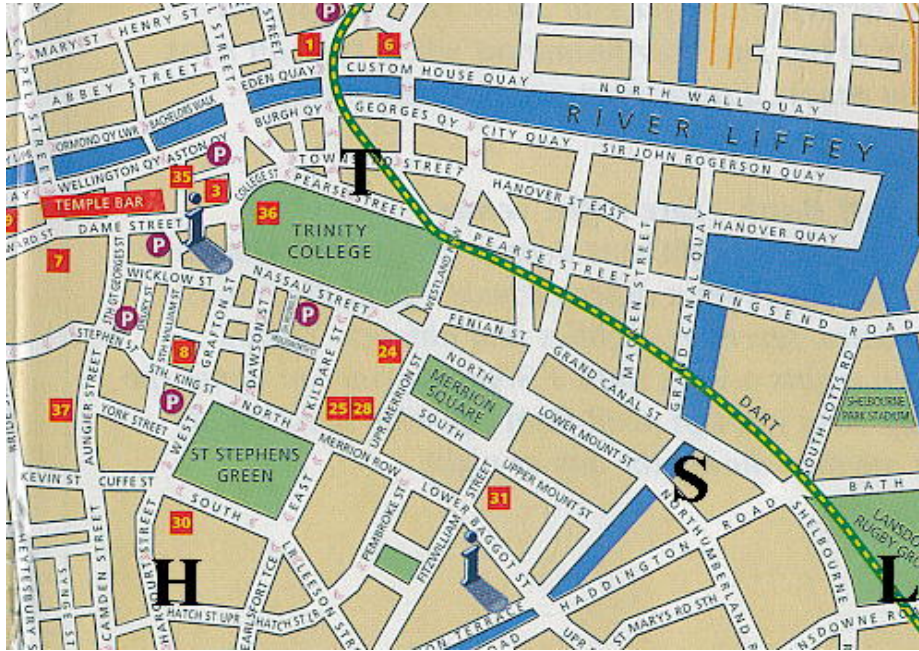
Note: All prices are per person per night and are in Irish Punts and include Full Irish Breakfast, Service and Tax

| Schoolhouse Hotel **** | Details | Occupancy | Rate |
|---|---|--------------------------------------|-------------|
|  | Availability <i>8 Rooms</i> | Per Person Double Occup per night | 60 |
| | Location <i>City</i> | Per Person Single Occup per night | 82 |
| | Lansdowne Stadium <i>Walking Distance</i> | | |
| | Situated in the heart of one of Dublin's most fashionable districts the hotel offers superb accommodation, good food and a lively pub. All 31 bedrooms are furnished to the highest international standards, catering for both business and leisure visitors to the capital. This charming hotel opened in April 1998, and is built within an old school with stone-faced walls | | |

| Harcourt Hotel *** | Details | Occupancy | Rate |
|---|--|--------------------------------------|-------------|
|  | Availability <i>12 Rooms</i> | Per Person Double Occup per night | 46 |
| | Location <i>City Centre</i> | Per Person Single Occup per night | 66 |
| | Lansdowne Stadium <i>Bus, 30 min Walk, Taxi</i> | | |
| | The hotel is centrally located close to Grafton Street and St Stephen's Green, convenient to the city's theatres, museums and tourist attractions. The elegantly refurbished bedrooms are fully equipped and include tea/coffee making facilities.. The hotel was once the home of George Bernard Shaw and has recently undergone major renovations which include the addition of a new restaurant serving Mediterranean and international cuisine | | |

| Trinity Capital Hotel *** | Details | Occupancy | Rate |
|---|--|--------------------------------------|-------------|
|  | Availability <i>10 Rooms (doubles only)</i> | Per Person Double Occup per night | 48 |
| | Location <i>City Centre</i> | | |
| | Lansdowne Stadium <i>Bus, 30 min Walk, Taxi</i> | | |
| | Trinity Capital Hotel is a classic contemporary style hotel. Located just a few minutes walk from Trinity College, the hotel opened in May 2000. The hotel features 86 bedrooms each with full amenities including interactive TV, direct dial telephone and data ports to name a few. For meetings, the Trinity Capital's meeting rooms are fully equipped with the latest business technology. The designated business centre allows the client the luxury of everything he/she may need away from the office. The hotel restaurant provides a relaxed dining experience, while the bar makes socialising an occasion at any time. | | |

Location Map



- L = Lansdowne Road
- S = Schoolhouse Hotel
- H = Harcourt Hotel
- T = Trinity Capital Hotel

BOOKING, PAYMENT, CONFIRMATION & CANCELLATION TERMS

BOOKING

- Bookings for each client are taken on a first come, first served basis according to the number of rooms being held in each hotel
- Bookings can be made directly with ICM by email or fax
- Bookings are held on a provisional basis for each client pending receipt of full payment
- Bookings are confirmed for each client only upon receipt of payment by ICM

PAYMENT

- Payment must be made directly by bank transfer to ICM - all charges for such transfers must be accepted by the client
- Details of ICM's Account to which the payment must be made will be given by email/fax reply to bookings by email/fax
- All payments must be received by ICM on or before Friday 30 March 2001

CONFIRMATION

- Upon receipt of email/fax Booking from each client ICM will advise each client by return email/fax that the booking (if available) is being held **PROVISIONALLY** pending receipt of full payment
- Bookings are confirmed only upon receipt of **FULL** payment

CANCELLATION

- Cancellations of confirmed bookings will be subject to cancellation charge equal to 50% of value of booking up to 14 days prior to arrival
- Cancellations of bookings less than 14 days prior to arrival are non-refundable